

purity . . . design

Marbella Shell Stone

# History

Purity...Design is Australia & New Zealand's largest sole importer and distributor of Marbella Shell Stone. Marbella in Spanish means "Beautiful Ocean " & that is exactly what this stone encapsulates.

Marbella Shell Stone is one of the most unique natural stones on the face of the earth. A full product line of Tiles, Pavers, Pool Copings, Stair Treads, Wall Caps, Wall Tiles & Baseboards. We have many different finishes & sizes and we produce Custom Cuts to Special Order.

# Marbella Shell Stone Today

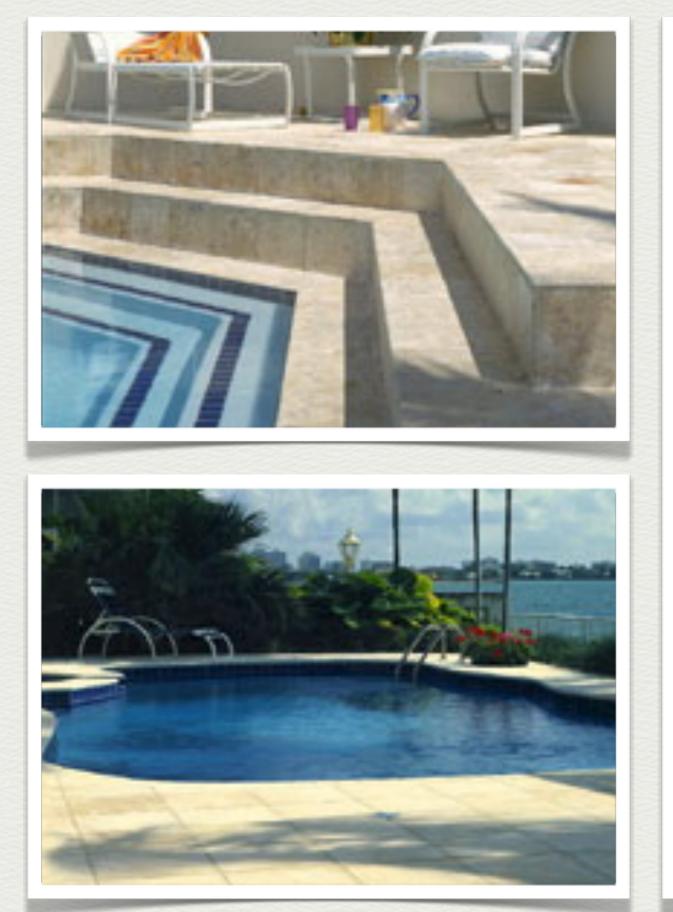
Marbella Shell Stone continues to be developed into new tiles, pavers and products of marvelous class and timeless beauty.

Purity...Design is the paramount supplier of Marbella Shell Stone and the new factory has allowed a doubling of production in 2010

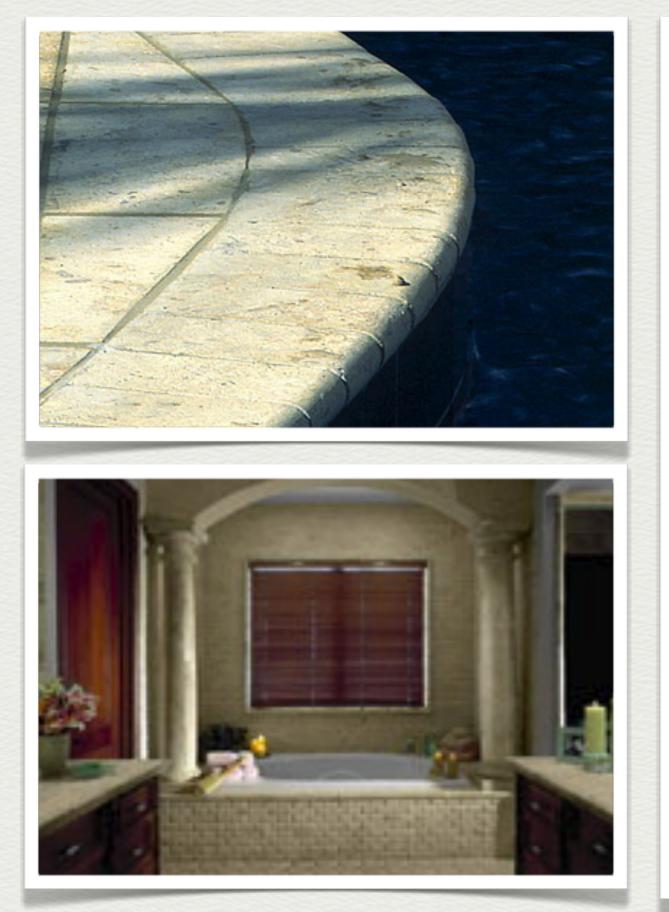
Purity...Design are exclusive Wholesale Business to Business (B2B) Supplier of Marbella Shell Stone. We professionally cater and service our products to Industry Retailers.

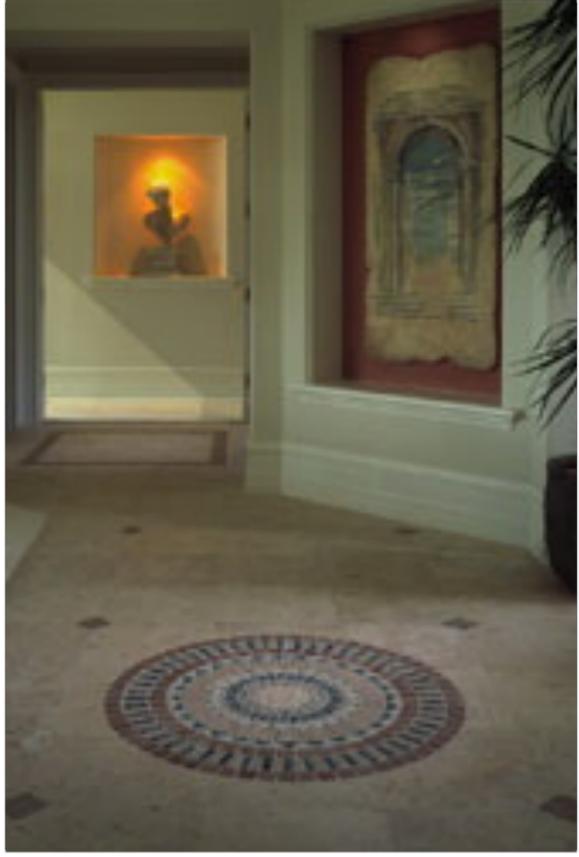
Please feel free to contact us about our "Showroom Sample Program"

Learning about Marbella Shell Stone is half the fun. The other half is in seeing how it provides ideal solutions to your flooring and walling needs

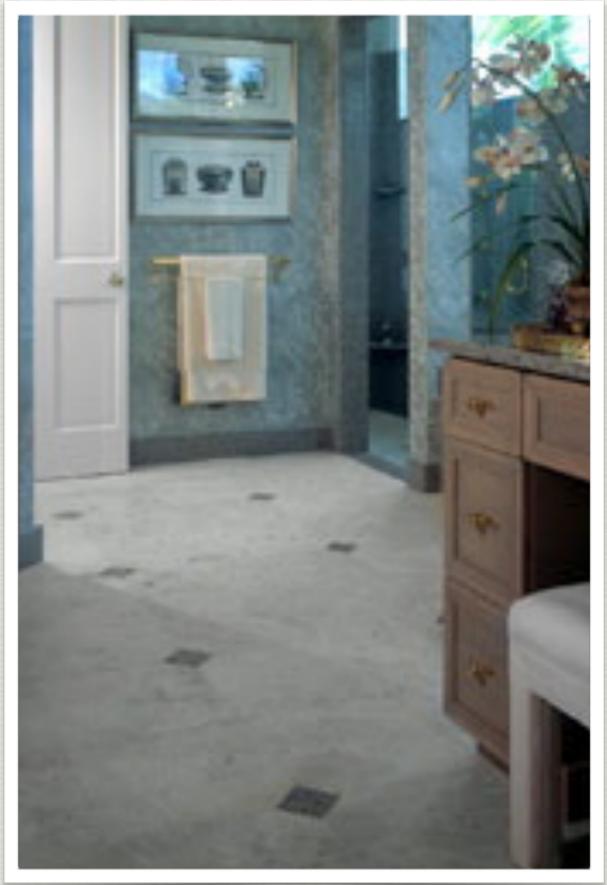












# Marbella Shell Stone Tile & Paver - Popular Sizes







16" x 16" (406 x 406 mm)

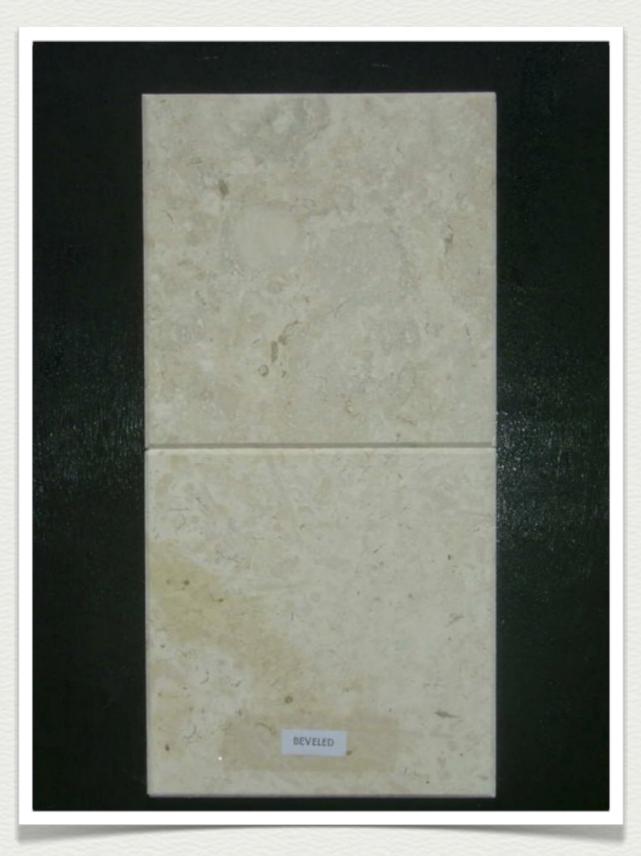


4" x 8" x 1.5" (102 x 203 x 38 mm)

### Marbella Shell Stone



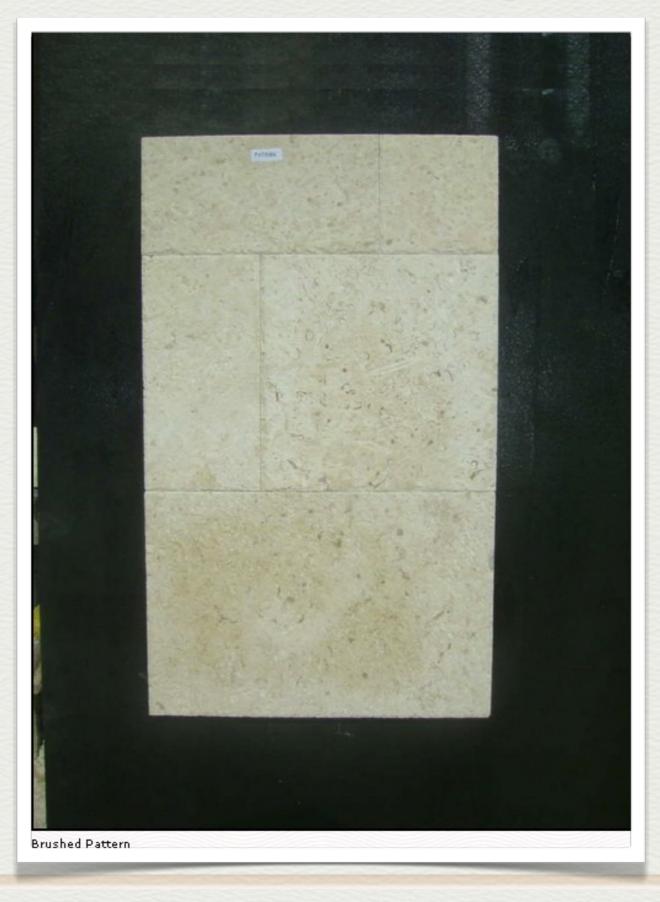
# Marbella Shell Stone - bevelled edge finish



### Marbella Shell Stone - brushed chiselled edge finish



# Marbella Shell Stone - brushed pattern finish



### Marbella Shell Stone - brushed square finish



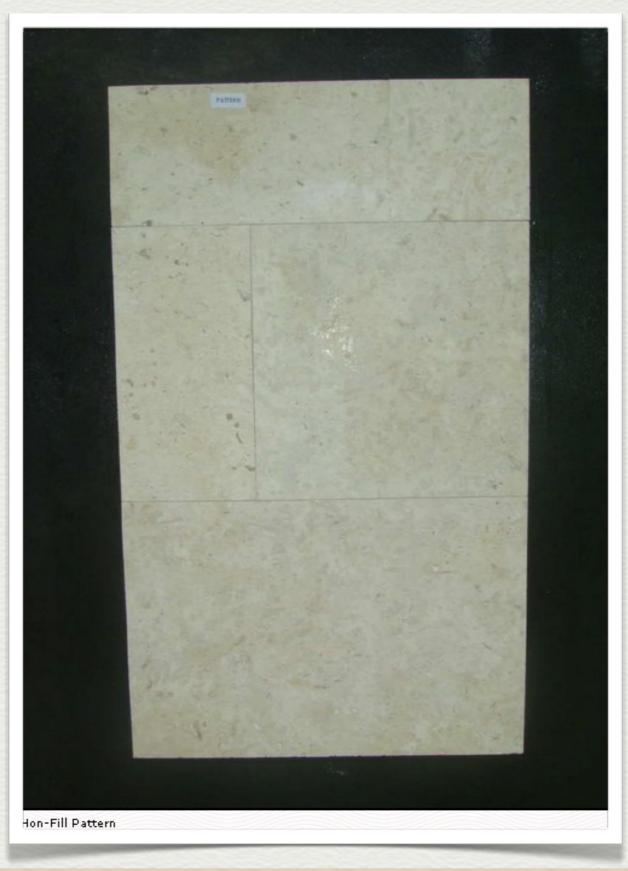
# Marbella Shell Stone - cushioned finish



# Marbella Shell Stone - honed & filled finish



### Marbella Shell Stone - honed & filled pattern



# Marbella Shell Stone - ledger base tile



# Marbella Shell Stone - honed unfilled finish



### Marbella Shell Stone

Some common floor and flat surface specialty tiles sizes include:

Flat Tile

12 x 12 x 3/8" 16 x 16 x 1/2" 18 x 18 x 1/2" 24 x 24 x 1/2" 24 x 24 x 3/4"

### **Cushion Edge Squares**

6 x 6 x 1/2" 8 x 8 x 1/2" 12 x 12 x 1/2" 16 x 16 x 1/2" 24 x 24 x 3/4"

### Octagon Flat

12 x 12 x 1/2" 16 x 16 x 1/2"

### Octagon Cushion Edge w/ Dot

6 x 6 x 1/2" 8 x 8 x 1/2" 12 x 12 x 1/2" 16 x 16 x 1/2"

### Octagon Bevel Edge w/ Dot

12 x 12 x 1/2" 16 x 16 x 1/2"

### **Rectangle Bevel Edge**

4 x 8 x 1/2" 6 x 6 x 3/4" 6 x 12 x 3/4" 12 x 12 x 3/4" 8 x 6 x 1/2" 16 x 16 x 1/2" 12 x 24 x 1/2"

### Marbella Shell Stone

### Floor Tiles & Pavers

#### Available in the following sizes and shapes.



\* Filled & Honed 18 × 18in Tile

Marbella Stone is uniquely presented in many flooring formats. Being a Coral Stone, it is recommended for most indoor/outdoor applications where uniformity and elegance are required...



\* 16 × 16in Unfilled & Honed

<u>.: Applications</u> <u>.: Installation</u> <u>.: Maintanance</u>



\* 4 × 8 × 1.5in Paver

#### Specifications

Full specifications are available upon request. Tests performed by Smith-Emery Company, a full service independent testing laboratory, state the following:

#### Coefficient of Friction - 0.79

Marbella has a Slip Resistance average of 0.79, which meets all commercial standards.

#### Compressive Strength - 3988 PSI

Marbella has a 3988 P.S.I rating which makes it one of the strongest Shellstones available on the market.

#### Water Absorption - 8.088%

Marbella has an 8.088% Water Absorption Average which places it in Medium-Density (Class II) rating.

#### Density - 124.00

Marbella has an 124.00 Density Average which places it in the Medium-Density (Class II) rating.

#### Heat Absorption - Low

Marbella has one of the lowest heat absorption rates out of any natural stone material on the market today



### Marbella Shell Stone - Tile, Paver, Coping Sizes & Finishes

#### Flat Tile

12 x 12 x 3/8in

16 x 16 x 1/2in

18 x 18 x 1/2in

24 x 24 x 5/8in

#### **Shellstone Pavers**

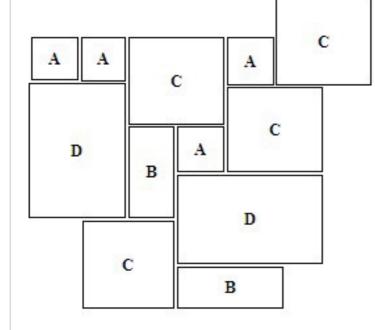
4 x 8 x 1.5in 12 x 12 x 1.5in 16 x 16 x 1.5in

#### Wall Tiles and Vertical Surfaces (beveled, cushion, chiseled, splitface,

	Honed Fileld or Honed Unfill)
Shellstone Pool Coping	2 x 4"
4 × 8 × 1.5"	2 x 8"
4 × 12 × 1.5"	3 x 6"
12 × 12 × 1.5"	6 x 6"
12 x 24 x 1.5"	4 × 16"

#### FINISHES

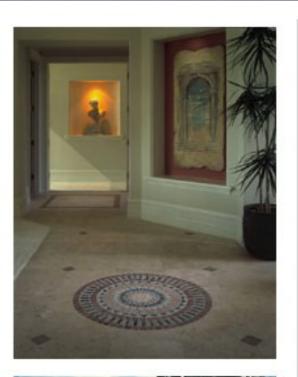
Honed, Saw Cut, Cushion Edge, Split Face, Corduroy, Beveled.



#### **Versailles** Pattern

The Versailles Pattern contains 2 pieces and covers approximately 16 sq. feet per grid. This pattern is also available in a "smaller tile" version.

- A: 4 Pieces 8 x 8"
- B: 2 Pieces 8 x 16"
- C: 4 Pieces 16 x 16"
- D: 2 Pieces 16 x 24"





.: <u>Click here</u> to view custom sizes.

.: <u>Click here</u> to view pool coping and pool accessories.

### Marbella Shell Stone - Custom Cuts

### Custom Cuts

We can custom cut to any size and deliver our shellstones to meet any architectural need. Our factory has the capacity to custom cut and prepare tens of thousands of feet per month.

Some common wall-vertical-specialty tiles include:

Corduroy	2x Random Split Face
4 x 8 x 3/4"	Average Thickness 1.5"
6 x 6 x 3/4"	
6 x 12 x 3/4"	Split Face Bricks
8 x 8 x 3/4"	Average thickness 1.5"
8 x 12 x 3/4"	4 × 8"
12 x 12 x 3/4"	6 × 6"
8 x 16 x 3/4"	6 x 12"
	8 × 16"

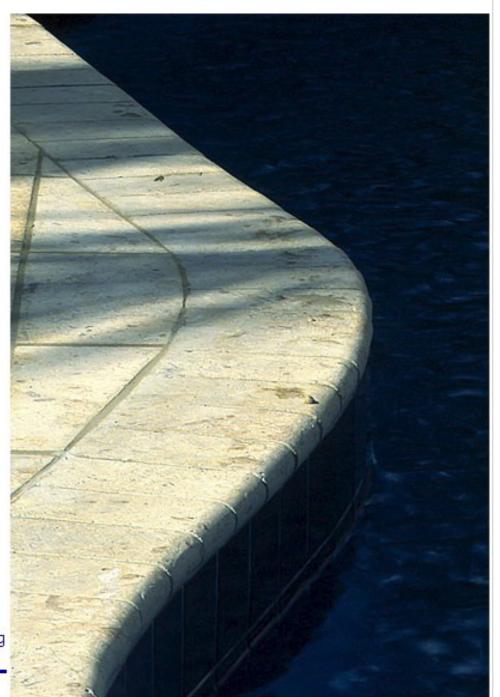


**Note:** Many sizes and shapes are <u>kept in stock</u> at all times. Special orders vary and time to prepare each particular order will depend mostly on the size of the order. Most container size special orders arrive between 60 to 90 days.

# Marbella Shell Stone - pool coping & stair treads

# **Pool Coping & Stair Treads** 12 x 12 x 1.5" 4 x 8 x 1.5" 4 x 12 x 1.5" 12 x 24 x 1.5" \* Coping can be used as stair threads.

Picture shows  $4 \times 8 \times 1.5$  coping and  $12 \times 12$  unfilled tiles. Available with full bullnose and half bullnose.



### Marbella Shell Stone - Applications

### Applications

Marbella Shell Stone is a product of nature that provides many exceptional benefits. You can receive enjoyment from Marbella in the following applications:

- .: Pool Decks & Pool Coping
- .: Patios, Gazebo, Garden
- .: Interior Residential Flooring
- .: Commercial Flooring
- .: Walls and Other Vertical Surfaces
- .: Stair Treads
- .: Kitchen, Bar, Grill counter tops
- .: Back Splash, Accents, Center Pieces
- .: Window Sills
- .: Furniture Stone Tops

Marbella is a beige natural stone that the earth crafted millions of years ago. It embeds pre-existent crustaceans, shells and natural sediments from our ocean floors into an outstanding stone and surface product that only Mother Nature could have fashioned. Marbella is uniquely presented in many formats to complement nearly all extensive architectural work.

### Marbella Shell Stone - Installation & Maintenance

### Installation & Maintenance

We encourage a "safe and sound" installation. We welcome all of your inquiries in regards to installation & maintenance of Marbella Shellstone. Send all inquiries to our technical department.

Some general information and tips include:

- Adhesive: Mud or thin set base.
- Grouting: Butt to 1/2" grout joint may be used. Tiles should be sealed prior to grouting to avoid discoloration and problems in removal of dry grout from tile surfaces.
- Sealing: Water-based penetrating sealer. Gloss or mat finish sealer may be applied depending on desired appearance.
- Maintenance: Maintenance Programs available upon request.



### Marbella Shell Stone - Benefits

### Benefits of Marbella Shellstone

- Marbella Shellstone supports a full product line with a large selection of items, finishes & sizes.
- 2. We have the capability to create custom cuts for special orders.
- Every item is hand inspected at our factory by a quality control team of over 100 people before any container is shipped. Then the material is re-inspected at our Miami warehouse to insure no breakage has occurred.
- 4. We pride ourselves on maintaining a "small company" mentality by placing a heavy emphasize on personalized service with quick turn around and maximum flexibility.
- 5. Our prices are extremely competitive based on the high-end quality we put forth.
- We can provide you with any sized samples you may need free of charge. Also, we've developed a Showroom Sample Program, which provides Boards, Brochures, Photos, Handout Samples and much more.
- Marbella Shellstone is a unique, one of a kind stone that can only be found in the Philippines.
- Marbella Shellstone stands apart from other material in today's over saturated market where everyone is basically selling the same types of stone.

### Marbella Shell Stone - Reasons to Use

### **Reasons to Use**

The sandy beige coloration of Marbella Stone is fairly uniform in shading. Slight color variations only enhance the natural beauty and character of the stone.

- Heat absorption prevents it from getting hot on a sunny day.
- Matching pool coping.
- No color variation (replacement, addition savings & advantages).
- Staying Economical while creating elegance.
- Little to no maintenance.
- A beautiful beach look thanks to oceanic characteristics.
- Will not discolor like cement.
- Marbella is proven to be Frost Proof.
- Non-SLIP surface offering a higher Coefficient of Friction Requirement 0.74 on any condition.
- We are the producers of Marbella and quarry from our factory.
- Can be used in Interior and Exterior application seamlessly.
- Marbella Shell stone shines above all other shell stone when it comes to visual aesthetics, top grade quality and longevity in life.

### Marbella Shell Stone - Sales Policies

#### Policies & Disclaimers

#### CLIENT SELECTION

We will personally greet each customer and guide him or her through the selection process. To ensure accuracy, a information sheet will be filled out gathering all pertinent information. Additionally, we educate clients on Marbella Shellstone so they may better understand what to expect. Once the selection has been made, we will have the client sign off on the size, finish and quantity so it may be placed on hold.

Client selections are treated with the highest regards to professionalism, care, and diligence. We acknowledge that we will be representing your business and yourself, to your client. We take pride and honor in our work, and are conscientious of this task.

#### HOLD POLICY

Hold periods are up to three business days without a deposit. If the three day time period expires, we will proceed to contact you and verify your order. If a deposit is made, we can hold the material for 14 days. Fifty percent of the cost of the material is required as a deposit.

#### PURCHASE ORDER PROCEDURE

Once an order has been verified, we will require a purchase order for the selected material(s) via fax. Purchase orders must reflect: quantity, size, finish and price of materials being purchased. The purchase order will be verified and faxed back. Your sales consultant will help schedule pick up or delivery at your convenience.

#### SHIPPING POLICIES AND PROCEDURES

Products will ship to your facility or the jobsite within three business days. You may pick up the material the same day, provided it is in stock. We coordinate with many carriers for local deliveries to cross-country. Shipment price varies by mileage and quantity & all deliveries are freight collect.

#### SAMPLE REQUESTS

We will provide sample boards and single 4x4 or samples for your customers, at our cost. For full size samples, please contact your representative to make arrangements. We will honor all requests in the shortest time frame possible to better assist you with your client(s). All that we ask is that you provide shipping costs.

#### SPECIAL ORDERS

We can fulfill special orders from custom sizes to unique finishes. Special orders ship from the factory in the Philippines. They typically require 60-90 days to arrive. Placing a special order requires a fifty percent deposit with the balance due before delivery of the material.

### Marbella Shell Stone - Sales Policies

#### RETURN POLICY

Customers must notify a Shellstone Imports consultant within twenty-four hours of delivery or pick-up. Returns will be reviewed & charged a re-stocking fee.

Material that is returned must be in its original state. Tiles are to be packaged face-to-face and back-toback to avoid scratches on the surface. Material should be firmly secured inside the crate, or tightly wrapped on a pallet. Shellstone Imports will not accept returned materials that have been installed or handled in a manner that impairs the re-sale value of the product(s). Refunds will be issued after the material has been returned and inspected. Special orders are not eligible for return or cancellation. Even though Marbella Shellstone is very consistent, please acknowledge that natural stone has variations in color and this is considered an expected characteristic.

#### CLIENT CONSULTANT

Your sales consultant is available to accommodate you and your customers for sample requests, pricing, stone selection, special orders, delivery, payment, and any additional request you may have. Our representatives are here to make your experience as convenient as possible. We acknowledge the value of re-occurring sales from loyal customers, striving to strengthen these relationships every day.

#### NEW PRODUCTS

As Shellstone Imports receives new products, your representative will contact you in regards to size, finish, pricing, and samples.

#### PAYMENT POLICIES

Payments are accepted through check or credit card. Terms are negotiable & can be extended to established accounts. Special orders are not subject to terms (see special orders).

#### CREDIT CARD PAYMENT

Shellstone Imports offers the convenience of credit card payments. You may make such a payment in person, on-line, and over the phone. For phone orders, we will fax you a credit card authorization form for you to fill in the required information. Upon completion, fax the authorization form back and we will process your request. Once the credit authorization is confirmed, we will be able to release materials and schedule a pick-up or delivery. Please note we do not accept American Express cards.

#### CHECK PAYMENT

Customers paying by check must submit payment for the materials to be released.

purity . . . design import-export trading inc.

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Shellstone is a product of nature. Shading is evident in all natural stones. Shell Stone is one of the lowest shade variated stone in the market. The outstanding creation possibilities using Marbella Shell Stone for indoor and outdoor uses is unmatched. Shell Stone floor and wall tile products are ideal for indoor or outdoor use. Outdoor Pool Contractors, Designers, Builders, Floor Retail Operations, Hotel Chains, Govt Departments, Commercial Real Estate Management Offices, High Rise Remodelers can all benefit from the natural beauty and properties of Marbella Shell Stone.